

Emerson's Strength Is Our Technology...



Reservoir Modeling

Control Engineering



Operations & Alarm Management



Advanced Process Control



Planning & Scheduling



Plant Asset Management



Training & Simulation



CONTROL SOFTWARE

Real-time Optimization



Energy Management

Asset Integrity Management

PRODUCTION MANAGEMENT **ASSET RELIABILITY** & PERFORMANCE





ENGINEERING

PROCESS CONTROL & SAFETY SYSTEMS



WELLHEAD CONTROL



MODULAR CONTROL



MACHINERY HEALTH



MEASUREMENT & FLOW









ANALYTICAL



SOLENOIDS & PNEUMATICS



FINAL CONTROL

...People, and Ability to Create Value for Our Customers

World-class People and Expertise

55,600

Automation Solutions Employees

3,200+

Engineering & Development

Industry Consultants

5,100+

Lifecycle Services **Professionals**

12,200+

Salespeople

100+ 5,100+

Project Services Personnel

400+

Service Centers

Solutions Enabling Top Quartile Performance



Project Certainty

Enable customers to eliminate cost, reduce complexity, and accommodate late changes on capital projects.

Operational Certainty

Help customers optimize production, improve reliability, minimize emissions, and ensure safety.

INDUSTRY 4.0



Automation and the Industrial Internet of Things



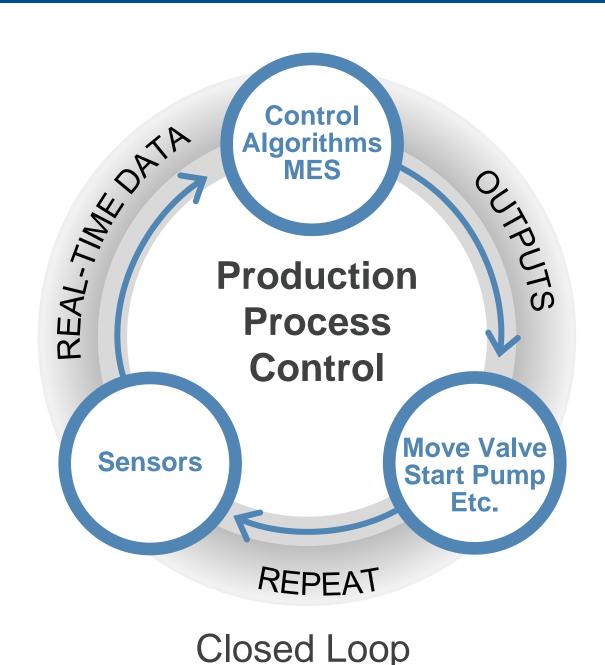
Digital Transformation Enables Companies to Achieve & Sustain Top Quartile Operational Performance

DATABASES

Mostly

Manual

Data



Frequently Open Loop

REPEAT

Experts

Limited

Analysis

Reliability

Safety

Energy

NORKORDERS

Action

Digital Transformation "Closes the Loop" in New Areas

DECIDE Distributed across the RELEVANY **Digital Twins** globe via the Internet to **Expertise** anyone - IIoT is an **Embedded** domain expertise evolution, not revolution **Machine Learning** Diverse, rich data sets Continuously "Unlimited" storage and improving expertise processing (Cloud) and efficiency **ACT** SEE **Mobility tools on** Action **Energy, Reliability, Sensors** multiple platforms **Safety, Optimization** to access alerts, information, **Digital and repeatable** and prescribed actions REPEAT

Automating & Optimizing Operational Processes with Technology is Digital Transformation

Pragmatic Adoption of Digital Transformation Follows a Simple, Effective Deployment Model

Data Connectivity Analytics Services

Adopt innovative sensing technologies that are easy and cost effective to install and maintain

Implement a set of architectures that ensures security of operational data, and allows secure interaction with IT and cloud applications

Deploy scalable analytics applications to deliver actionable insights and automate manual workflows

Deploy new monitoring solutions, consulting, and implementation services ensure operational outcomes

You Can't Improve What You Don't Measure

PERVASIVE SENSING

Innovative sensing strategies for cost-effective monitoring and optimization, enabling improved operational visibility to solve new problems

BUILDING ON THE INDUSTRY'S BROADEST SENSING PORTFOLIO



CORRLOG ROXAR



NON-INTRUSIVE CORROSION & EROSION



VIBRATION



VALVE POSITION



PARTIAL DISCHARGE



LOCATION



RADAR LEVEL



LEVEL SWITCH



DISCRETE



FLOW TOTALIZER



PASSIVE TEMPERATURE



PLUNGER ARRIVAL



NON-INTRUSIVE TEMPERATURE



PRESSURE GAUGE



PRESSURE



TEMPERATURE



TOXIC GAS



ACOUSTIC



POWER MODULES



THUM ADAPTER



POWER METER



DAM MONITOR

RECENT ENHANCEMENTS

LOCATION AWARENESS

Digitally transform facility safety with WirelessHART™-based Location Awareness system





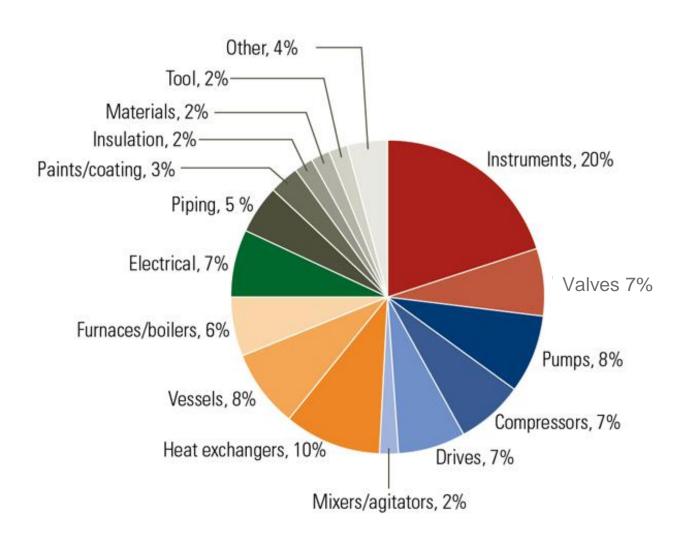








Maintenance Spending



27% of maintenance spending is on instruments and valves

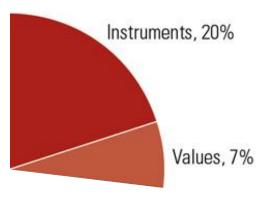
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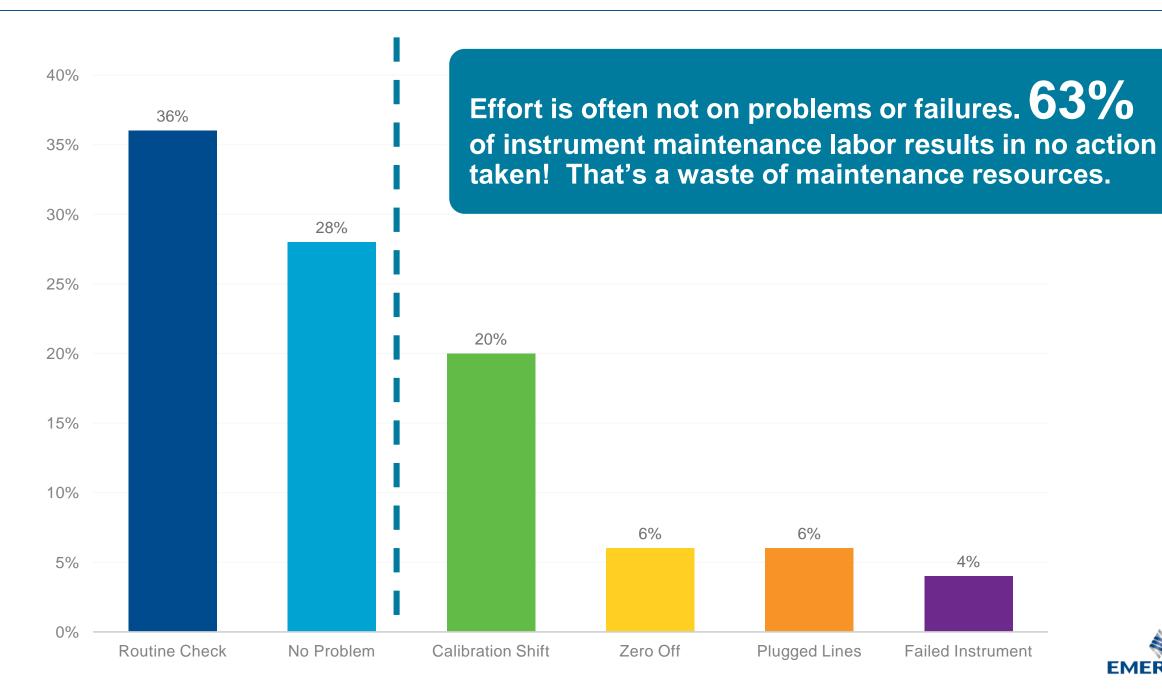
- Mechanical Equipment
- Process Equipment
- Instruments & Valves
- Electrical Equipment



Source: HPI Market Data 2003
Gulf Publishing Company

A Look at Maintenance Tasks







Now Think About Your Process...





Do you use those intelligent devices at their full capacity?

- Consider the Number of Instruments and Valves in your Process?
- Do you use the HART capabilities of each device, or just 4 20 mA for process control?
- If you want to add new sensors, how much IO capacity do you still have left?
- Is that IO HART transparent? Or do you use install multiplexers?
- What about wiring, isn't it expensive?
- How much time does it take to add new sensors?

