



**Avular™**  
Building Imagination

# Drone surveillance in the industry

Avular

8<sup>th</sup> March 2022



# We believe in mobile robots

Mobile robots will help us solve the world's toughest challenges





# Building robots is hard

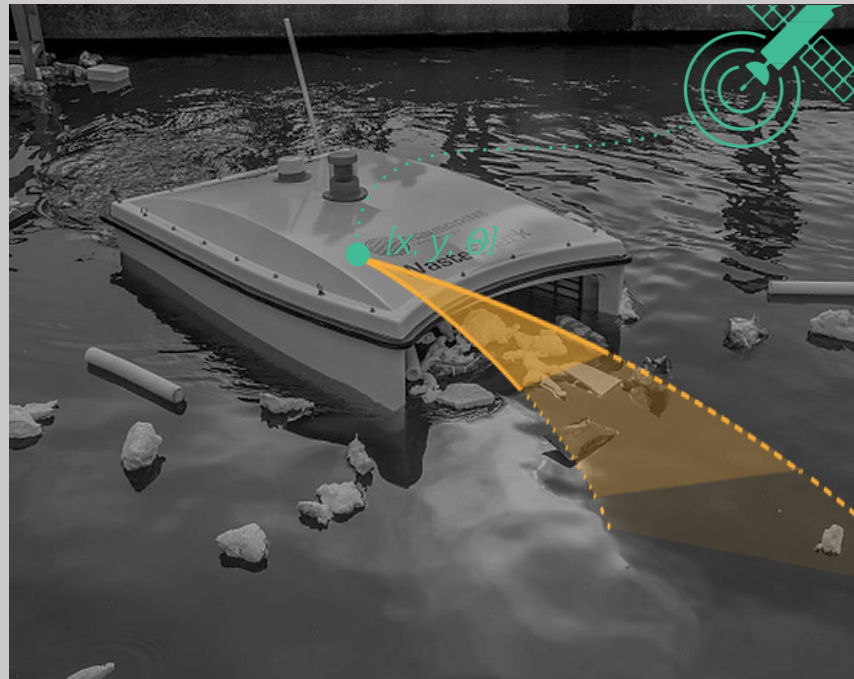
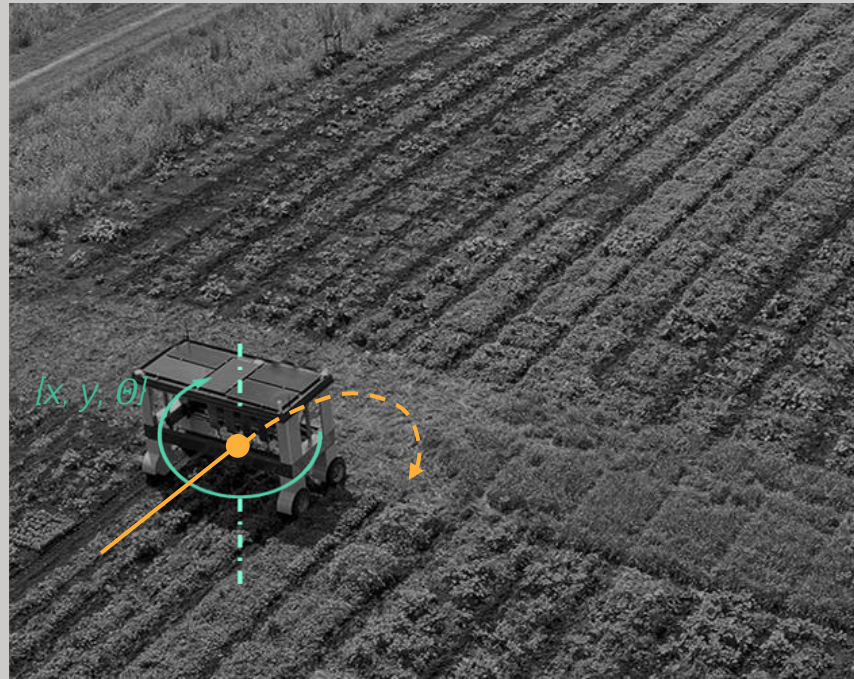
Teams spend years and years developing the basics





# Commonalities

Though these robots are very diverse, they all need to be aware of their environment and move around safely





# Mission

We help partners and clients create mobile robots through our modular hardware and software and development services

Both **rapid prototyping** as well as **industrialized solutions** and **low-cost mass-production**

Through our **modular** hardware and software **building blocks**, and **services**

We accelerate the creation of mobile robots that shape a brighter future

Being able to **operate safely on its own** (autonomously)

Such that **anyone** with a **world-improving robot idea** can implement new mobile robots applications





# Team

Founded and based in Eindhoven (NL), we are part of the world's top region for robotic control systems



**Albert Maas**  
CEO & founder  
*MSc mechanical engineering and co-founder TUeInMotion and Formule-Bio*



**Yuri Steinbuch**  
Business Director  
*MSc control engineering and former strategy manager at STORM*



**Koen Evers**  
Managing Director  
*MSc and MBA; Former General Manager (FLEET by Vanderlande)*



**Tom Krieckaert**  
CFO  
*RA, Lumipol Group CEO and former audit manager (EY)*



**Joop aan den Toorn**  
Head of Essentials  
*MSc electrical engineering and former electrical engineering lead*



**Rogier de Rijk**  
Project manager  
*MSc systems and control and MSc business administration*



**Niels Finkenflügel**  
Manager mobile robot platforms  
*Embedded systems expert and manager at TomTom, Sogeti, and DAF Trucks*



**Pasquale van Heumen**  
Sr. embedded systems engineer  
*MSc electrical engineering*



**Lisa Janssen**  
Marketing manager  
*BA trend research and former branding (REV'IT!) and marketing (Siemens) expert*



**Loek Jongen**  
Business developer  
*MSc and former sr. strategy consultant (Monitor Deloitte)*

**Our entire team currently consists of 45 people (as of Feb 1<sup>st</sup> 2022)**



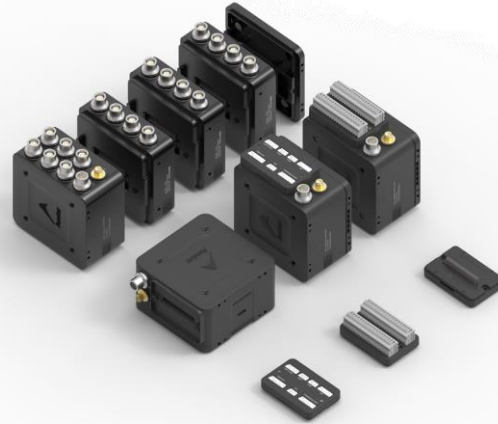


# Products and services

Clients build mobile robots through our hardware, software, and engineering services

## Essentials

Building blocks for new robots



## Pioneers

Ready-to-use robot platforms<sup>(1)</sup>



## Cerebra

Software suite to configure robots



## Services

Co-developing new robots or making machines autonomous<sup>(1)</sup>





# Essentials

The Prime, our modular robot brain

- Developing the basics usually takes **one year**; with our Essentials it will take just **one month**
- Easily add modular **auxiliaries** to integrate new functions (e.g., computing power, I/O, navigation systems, power management, etc.)





# Pioneers

New robots are developed even faster using our pre-configured, modular, and ready-to-move robot platforms

# Ranger & Vertex

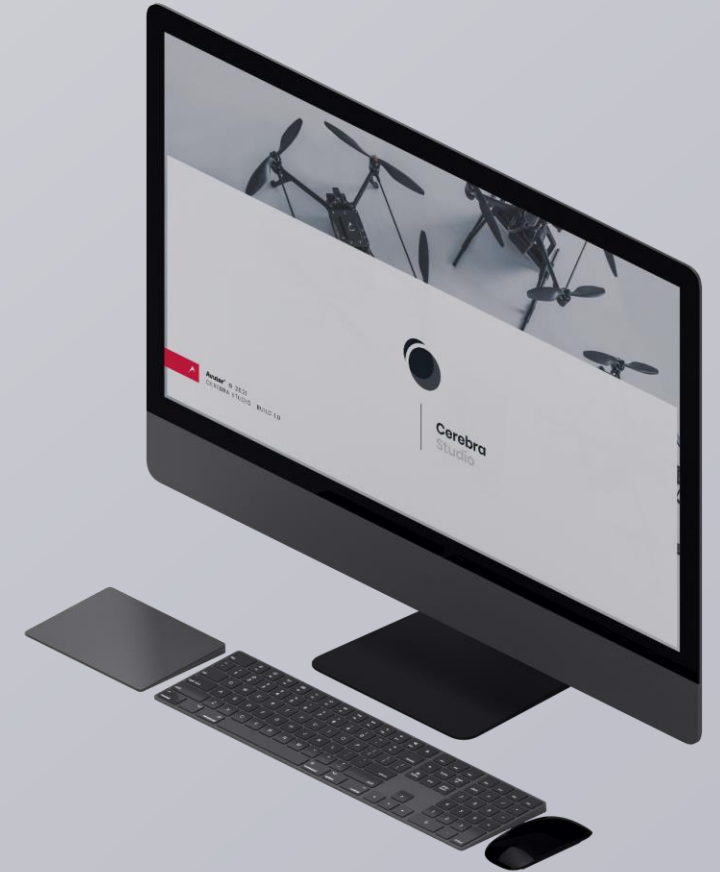
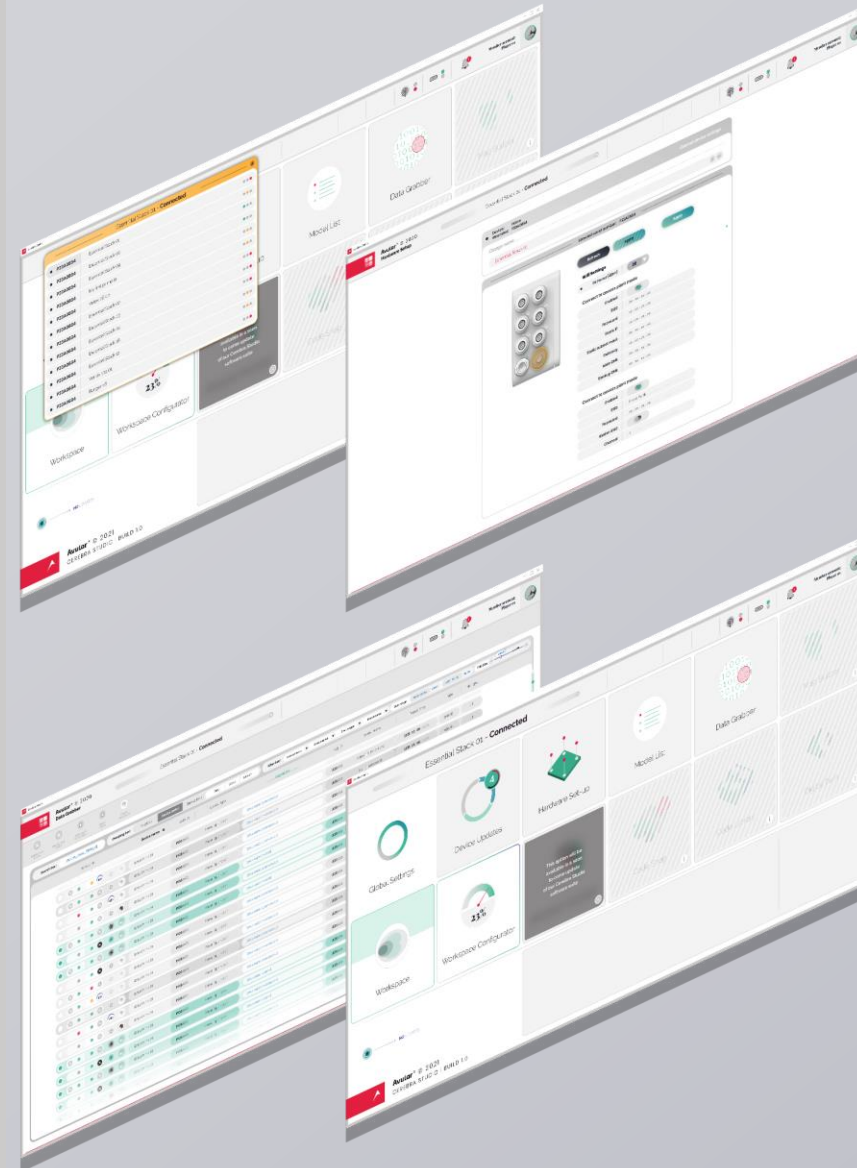
Modular robot platforms that can easily be customized to specific use cases





# Cerebra

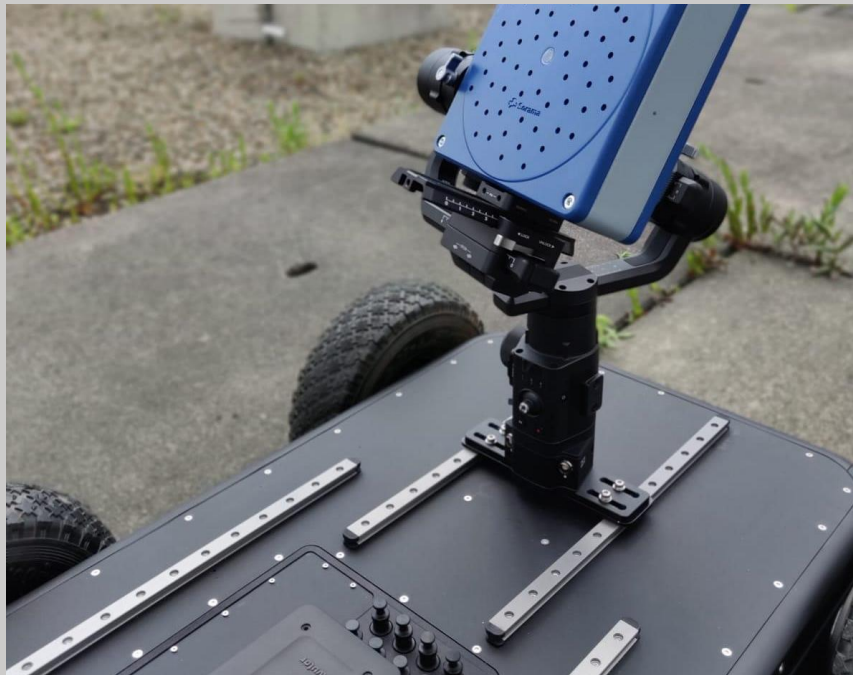
You can use our desktop software to manage, monitor and configure robots, using our MATLAB Simulink toolchain (visual programming)





# Services

Next to supplying the building blocks for new robots, we co-develop them with our partners





# Vertex drone platform

Our modular Vertex drone platform can be customized to any use case

## Unique set of characteristics suited for a wide range of real life applications

We can customize the drone platform to **meet your requirements**, including max. payload, flight time and distance, indoor and outdoor application environment (e.g., weather conditions), interoperability, etc.



Weight:	1.6 kg
Size (incl. props)	0.75 x 0.75 x 0.30 m
Prop size:	15" (optional: 13")
Payload:	1.5 kg max.
Flight time:	35 min. – no payload 30 min. – 0.6kg payload
Battery capacity:	5650 mAh, 6S, lithium-ion
Flight controller:	Cortex M7 MCU
IMU:	Redundant ICM42688P (4x)
Communication:	WiFi, 4/5G (cellular), P2P
External communication ports:	UART, USB-C, SPI, I2C
External power ports:	5V (4A)
Optional hardware extensions:	<ul style="list-style-type: none"><li>- Nvidia Jetson computer</li><li>- RTK-GPS integration</li><li>- Starling indoor navigation system</li><li>- RealSense stereovision</li></ul>





# Application

Automatic  
inspection of large  
industrial chimneys

Highlights:

- Custom navigation system (incl. lidar and stereovision) for accurate positioning inside large chimneys
- Interface with high-resolution camera system
- Robust camera livestream for real-time data capture and monitoring





# Application

Mapping and analysis  
drone for commercial  
forestry

Highlights:

- 3D lidar scanner and four RGB cameras for accurate forest mapping.
- Onboard high-performance computing platform for data gathering and processing
- RTK-GPS positioning data





# Application

Monitoring growth  
and health of  
orchids

Highlights:

- Avular's Starling system for sub-centimetre indoor positioning
- High-resolution image camera for crop monitoring
- Automatic indoor data capturing at regular intervals





# Thank you!

What drone would  
you want for your  
industrial application?

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Slide 17 | Company introduction







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